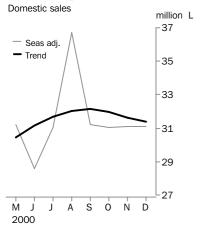


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 5 FEB 2001

Australian produced wine



DECEMBER KEY	FIGU	RES			
TREND ESTIMATES	Dec 2000 '000 L	% change Nov 2000 to Dec 2000	% change Dec 1999 to Dec 2000		
Australian produced wine					
Domestic wine sales	31 396	-0.8	2.2		
White table wine sales	16 327	327 –0.6 0.			
Red and rosé table wine sales	10 559	10 559 0.6 10.			
• • • • • • • • • • • • • • • • • • • •	• • • • • • •	% change	% change		
SEASONALLY ADJUSTED	Dec 2000 '000 L	Nov 2000 to Dec 2000	Dec 1999 to Dec 2000		
Australian produced wine					
Domestic wine sales	31 092	0.0	-0.5		
White table wine sales	16 098	-0.5	-1.4		

DECEMBER KEY POINTS

TREND ESTIMATES

Red and rosé table wine sales

• The trend series for total domestic wine sales of Australian produced wine fell 0.8% in December to 31.4 million litres. However, the trend estimate was 2.2% higher than December 1999.

10 527

2.1

11.5

- The trend estimate for white table wine decreased 0.6% in December but was 0.8% higher than December 1999.
- The trend estimate for red and rosé wine has increased for 9 consecutive months and is 10.6% higher than December 1999.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimates for total sales of Australian produced wine was 31.1 million litres, the same as November 2000.
- The seasonally adjusted estimate for white table wine fell by 0.5% in December 2000 while the estimate for red/rosé increased 2.1%.

ORIGINAL ESTIMATES

 In original terms, 39.9 million litres of Australian produced wine was sold domestically by winemakers during December 2000, up 2.8% on November but down 3.7% on the record sales of December 1999.

■ For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	January 2001	5 March 2001
	February 2001	3 April 2001
	March 2001	4 May 2001
	April 2001	4 June 2001
	May 2001	3 July 2001
	June 2001	3 August 2001
	• • • • • • • • • • • • • • • • • • • •	
CHANGES IN THIS ISSUE	There are no changes in this issue.	
	• • • • • • • • • • • • • • • • • • • •	

Dennis Trewin Australian Statistician TABLE WINE, GLASS
CONTAINER < 2 LITRES

The December trend estimate for white table wine in glass containers less than 2 litres was 0.9% lower than in November 2000 but up 6.5% on December 1999 and 25.4% higher than in December 1997. The trend estimate for red/rosé in glass containers less than 2 litres was up 1.4% on November 2000, up 14.1% on December 1999 and up 56.9% on December 1997.

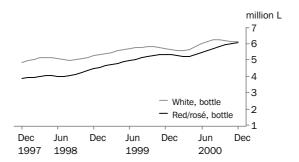
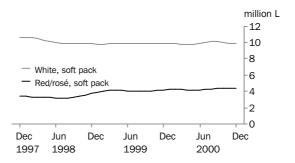


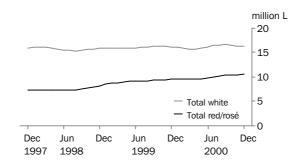
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in December for white table wine in soft packs was down 0.5% on December 1999 and down 6.9% on December 1997. The December estimate for red/rosé in soft pack was up 4.1% on December 1999 and 28.7% on December 1997.



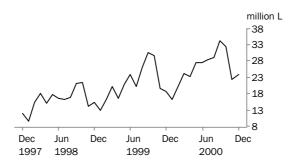
TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for the domestic sales of total white table wine was 0.8% higher than December 1999 and up 2.7% on December 1997. The trend estimate for total red/rosé has increased 10.6% since December 1999 and 44.7% since December 1997.



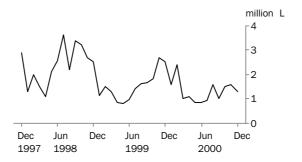
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for December 2000 shows exports of 23.8 million litres of Australian produced wine valued at \$127 million. This volume is up 7.0% on November 2000 and up 12.0% in value. Compared to December 1999, wine exports have increased both in quantity and value of 26.6% and 39.0% respectively. The average value of Australian produced wine exported in December 2000 was \$5.34 per litre compared to \$4.87 per litre in December 1999.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for December shows 1.3 million litres of wine was imported, down 16.7% on November 2000 and 47.8% on December 1999. The average value of wine cleared for home comsumption in December 2000 was \$7.55 per litre, up from \$7.29 per litre in December 1999.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter 2000 shows that wine available for consumption in Australia decreased by 5.7% on the same quarter in 1999. Domestic sales of Australian produced wine decreased 3.7% while the wine imports decreased 37.6%. Total disposals of Australian produced wine increased by 3.3% over the same period in 1999 with exports rising by 15.2%.

	A	B	A + B	C	A + C
	Domestic sales	Wine imports	Wine	Exports of	Total disposals
	of Australian	cleared for	available	Australian	of Australian
	produced	home	for	produced	produced
	wine	consumption	consumption	wine	wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1997-1998	338 814	25 622	364 436	192 404	531 218
1998-1999	348 349	24 255	372 604	216 149	564 498
1999-2000	369 271	19 607	388 878	284 935	654 206
Dec Qtr 1999	115 498	7 039	122 537	68 370	183 868
Dec Qtr 2000	111 177	4 390	115 567	78 756	189 933



DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Persinal			TABLE-WHITE WINE				TABLE-RED AND ROSÉ WINE				
1997-1998		Total wine	less than			Total	less than			Total	
1997-1998	Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	
1997-1998	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • •	
1999-1999 348 349					ORIGINA	\L					
1999-2000 1999	1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909	
1999-2000 1999	1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088	
December	1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053	
January	1999-2000										
February	December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 344	
March	January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505	
April	February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813	
May		32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984	
June 28 822 4 767 8 835 304 13 906 5 912 4 555 87 10 554	April	26 148	5 143	8 744		14 033	4 778		24	8 463	
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November 31 639 6 168 9 965 n.a. 16 419 6 027 4 402 n.a. 10 500	•										
December 31 396 6 114 9 897 n.a. 16 327 6 110 4 389 n.a. 10 559											
	December	31 396	0 114	9 891	n.a.	10 321	0 110	4 389	n.a.	10 229	

litre and under. See Explanatory Note 3.

⁽a) Prior to July 1998, data was collected for glass containers 1 (b) Soft pack containers include all collapsible packs, plastic or otherwise.

⁽c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
			, ,	, ,		, , , ,		
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • •
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
1999-2000								
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51
February	23 364	1 444	617	401	218	163	137	63
March	28 368	1 717	851	663	323	192	31	43
April	22 495	1 663	797	724	256	153	60	52
May	25 115	2 342	701	762	234	218	28	43
June	24 460	2 514	625	662	231	222	108	81
2000-2001								
July	28 346	2 198	941	875	252	302	57	34
August	30 555	2 226	1 479	1 131	297	243	32	138
September	27 463	1 788	1 636	1 144	381	203	26	22
October	26 922	1 709	1 946	1 446	273	189	27	145
November	31 422	2 033	2 520	2 099	305	375	33	91
December	31 558	1 854	3 009	2 562	402	465	26	66

⁽a) Spritzig table wines are included with table wine.



DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • •	• • • • • • • • •
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1999-2000	2 549	5 008	341	7 796	7 293	22 991
1999-2000						
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717
April	177	300	28	628	529	1 663
May	288	485	33	813	722	2 342
June	255	483	35	853	887	2 514
2000-2001						
July	192	451	32	874	649	2 198
August	227	448	42	927	583	2 226
September	163	428	36	600	562	1 788
October	197	366	30	540	575	1 709
November	238	511	33	679	573	2 033
December	189	532	31	587	514	1 854

⁽a) Includes muscat, madiera, tokay and white port.

⁽c) Quantities in which excise duty was paid.

⁽b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

⁽b) Includes tankers, cans and rigid containers including glass 2 litres and over.



IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

	WINE TYPE(a)					TOTAL WINE		BRANDY		
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
Period	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	IMPO	DTC(-) (-l)	• • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • •	• • • •
				IMPO	RTS(c) (d)					
1997-1998	n.a	n.a	21 447	135	2 996	1 044	25 622	92 926	661	7 861
1998-1999	n.a	n.a	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1999-2000	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
L999-2000										
October	349	891	1 241	39	478	69	1 827	13 318	47	590
November	321	1 363	1 684	44	832	134	2 693	16 372	42	487
December	596	1 191	1 787	77	531	124	2 519	18 362	89	1 289
January	219	1 059	1 277	50	192	80	1 599	5 963	45	540
February	299	1 732	2 031	39	259	77	2 406	8 247	33	588
March	303	453	755	52	156	62	1 026	6 131	37	519
April	362	437	798	71	140	99	1 108	5 797	42	438
May	227	366	592	53	162	65	873	6 007	36	392
June	233	347	580	31	158	71	840	5 234	49	617
2000-2001										
July	258	382	640	6	174	100	920	5 474	24	234
August	348	567	915	10	516	135	1 576	11 880	82	916
September	351	332	683	2	245	74	1 004	8 050	29	448
October	419	483	901	8	455	134	1 499	12 859	46	788
November	435	512	947	12	423	195	1 577	r11 351	60	r81:
December	332	466	798	14	302	200	1 314	9 925	49	1 048
• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •		ORTS(e)	• • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • •	• • • •
1007 1000	00.045	04.070	102.004	2 505	6.110	764	100 404	072 047	26	205
1997-1998	98 045 105 348	84 979 100 940	183 024 206 287	2 505 2 244	6 110 6 937	764 681	192 404 216 149	873 847 1 067 979	26 24	385 246
1998-1999 1999-2000	129 586	143 256	272 842	2 244	9 088	717	284 935	1 372 768	19	240
1999-2000	14074	12.200	20.054	170	1 207	45	20.000	120 200	0	40
October	14 974	13 280	28 254	172	1 397	45	29 868	139 399	2	40
November December	9 236	9 555	18 791	260	586	41	19 678	90 895	_ 2	13
	8 561 7 893	9 715 7 982	18 276	194 83	334 252	20 47	18 824	91 606 75 388	5	24 32
January February	7 857		15 876 19 587	268	263	45	16 257 20 163		_	
March	10 869	11 730	23 776	207	203 278	26	24 286	105 441 120 506	1	20
April	9 906	12 907		20 <i>1</i> 150	362	26 117			_	20
May	9 906 12 142	12 816 13 828	22 723 25 969	170	362 1 541	57	23 352 27 738	123 746 129 543	1	1
June	12 142	14 439	26 939	192	499	25	27 656	130 309	1	20
2000-2001	12 433	14 403	20 939	192	+33	23	21 000	130 303	1	20
July	12 915	14 680	27 595	152	537	126	28 410	145 718	3	61
August	r13 294	r14 688	r27 982	179	897	137	r29 195	r139 949	1	19
September	16 380	16 419	32 799	209	r1 195	97	r34 301	r166 329	2	1:
		r16 359	r31 632	209	719	78	r32 635	r168 103	2	3
•	r15 27⊿					10	102 000	1 TOO TOO	~	3
October November	r15 274 r10 088	r11 211	r21 298	r146	r655	r183	r22 283	r113 681	_	13

⁽a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

⁽c) See Explanatory Notes 6 and 7.

⁽e) Exports may include sales made by exporters other than winemakers.

⁽b) Includes 'Other table wine'.

⁽d) Imports cleared for home consumption, see Explanatory Note 5.

	WINE TYPE					TOTAL W	TOTAL WINE	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
Country/Region	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •
Fiji	6	7	13	_	1	0	14	92
New Caledonia	11	10	21	_	3	_	24	51
New Zealand	516	316	832	3	100	3	938	3 590
Total Oceania and Antarctica (a)	541	344	885	5	106	3	998	3 831
France	122	150	273	_	3	_	275	796
Germany, Federal Republic of	722	391	1 113	_	1	0	1 114	4 882
Ireland	152	264	416	_	4	_	420	2 820
Netherlands	307	239	546	_	0	_	546	1 836
Sweden	279	334	614	_	_	_	614	2 264
United Kingdom	4 395	4 248	8 643	47	121	0	8 811	35 850
Total European Union	6 113	5 969	12 082	51	130	0	12 263	50 793
Norway	57	181	238	_	_	_	238	885
Switzerland	148	361	509	_	7	0	516	3 993
Total Europe and the Former USSR (a)	6 333	6 519	12 852	51	142	0	13 045	55 729
Bahrain	19	9	28	_	2	_	30	68
United Arab Emirates	20	12	32	_	2	_	34	94
Total Middle East and North Africa (a)	52	37	89	_	4	_	93	253
Malaysia	45	150	196	0	3	2	201	1 127
Singapore	92	164	256	2	15	4	277	2 188
Total Southeast Asia (a)	196	382	578	18	20	6	621	3 931
Hong Kong	88	129	217	0	19	6	242	1 806
Japan	161	193	354	0	13	3	369	2 051
Total Northeast Asia (a)	296	395	690	1	33	10	735	4 595
Canada	409	781	1 190	38	5	_	1 233	7 895
United States of America	2 971	3 951	6 921	27	33	23	7 004	50 665
Total Northern America (a)	3 381	4 737	8 118	65	38	23	8 244	58 611
Total Other Regions (b)	22	77	99	_	1	0	100	399
Total All Countries	10 821	12 491	23 311	139	345	42	23 838	127 350

⁽a) Includes other countries as detailed in Standard Australian Classification of Countries (Cat. no. 1269.0).

⁽c) Includes 'Other table wine'.

⁽b) Includes ships' stores.

⁽d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • •
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1998-1999	23 660	133 143	858	4 298	7 664	45 939	587	216 149
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
1999-2000								
October	2 680	21 372	47	394	592	4 757	27	29 868
November	2 959	9 358	115	541	869	5 720	116	19 678
December	1 223	11 331	58	488	740	4 940	43	18 824
January	923	10 089	126	383	620	4 079	37	16 257
February	1 135	11 132	116	346	504	6 877	53	20 163
March	1 360	16 109	80	426	586	5 704	21	24 286
April	913	14 308	106	437	878	6 649	61	23 352
May	2 831	18 092	159	375	747	5 458	76	27 738
June	1 571	19 597	79	374	1 020	4 947	68	27 656
2000-2001								
July	1 999	17 919	149	434	523	7 335	52	28 410
August	2 281	20 657	22	387	663	r 5 135	50	r 29 195
September	3 078	r 23 221	96	557	717	6 581	52	r 34 301
October	1 810	r 22 186	75	461	r 690	7 344	69	r 32 635
November	r 3 263	r 11 293	110	r 517	r 593	r 6 376	r 131	r 22 283
December	998	13 045	93	621	735	8 244	100	23 838

⁽a) Exports may include sales made by exporters other than winemakers. $\hbox{ (b) Includes ships' stores. }$

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

- **2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.
- **4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

- **5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- **6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
- **7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
- **8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

- **9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- **10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.
- **11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
- **12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
- **13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

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ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

nil or rounded to zero

L litres

L al litres of alcohol n.a. not available

n.p. not available for separate publication (but included in totals where

r figure or series revised since previous issue

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